

International Labmate (UK)

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TFS and Netzsch-Gerätebau Combine Rheology Expertise



Thermo Fisher Scientific, Inc and Netzsch-Gerätebau GmbH a major supplier of thermoanalytical and thermophysical instruments, have announced a sales cooperation agreement that will initially concentrate on the polymer industry in Germany, providing customers with the combined product portfolio in the field of

material and process characterisation. Offerings will support significant steps in the development and processing of polymers, including the mixing or compounding of materials, as well as the determination of rheological and thermomechanical properties.

Lab extruders, thermal and rheological analyzers plus the solid expertise of the specialists at both companies add up to a shared portfolio of enormous bandwidth.

"The combined product line is enhanced by the deep store of expertise of our respective sales and application teams and the two companies' wide range of services," says Dr Jürgen Blumm, Managing Director and Head of Sales, Marketing and Application at Netzsch-Gerätebau GmbH. "And our joint international

presence will ensure even more efficient support for our customers worldwide."

"The cooperation with Netzsch-Gerätebau GmbH supports our goal of being a reliable partner to our customers, one that understands the unique characteristics and requirements of a wide variety of applications and takes them into account in the constant development of its portfolio," says Markus Schreyer, Vice President and General Manager of the Thermo Fisher Scientific's material characterisation business. "And we want to make this knowledge available to our customers throughout the world.

For that reason, we are also pursuing cooperation between the two companies in China, France, India and the US in the near future."